

AREA OF ORIGIN						MAIN TRANSPORTATION			DESTINATION AREA			
1	2	3	4	5	6	7	8	9	10	11	12	
Packaging verification control	Licenses, authorizations, other formalities	Loading in the truck or container in factory or warehouse	Inland transportation at origin. From factory to port, airport, terminal or main carrier.	Export clearance formalities	Handling costs at origin. Port, airport, TIR, train, etc.	Main transport	Transportation insurance from the point of delivery to destination	Handling costs at destination. (Port, airport, TIR, train, etc.)	Import clearance duties and taxes	Inland transport at destination. From port, airport or logistics operator to warehouse	Unload	



## Incoterms® 2020 ICC - RULES FOR ANY MODE OR MODES OF TRANSPORT

Incoterms	Category	Cost	1	2	3	4	5	6	7	8	9	10	11	12
<b>EXW</b> Ex works	A	Cost	Blue	Blue/Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
<b>FCA</b> Free carrier	B	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
<b>CPT</b> Carriage paid to	C	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Blue/Red	Red	Blue/Red	Red
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
<b>CIP</b> Carriage and insurance paid to	D	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Blue*	Blue/Red*	Blue/Red	Red	Blue/Red	Red
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
<b>DAP</b> Delivered at place	E	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Blue/Red	Red	Blue/Red	Red
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
<b>DPU</b> Delivered at place unload	F	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Blue/Red	Red	Blue/Red	Blue
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Blue
<b>DDP</b> Delivered duty paid	G	Cost	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Blue	Red	Blue/Red	Red
		Risk	Blue	Blue/Red	Blue	Blue/Red	Blue	Red	Red	Red	Blue	Red	Blue/Red	Red



## Incoterms® 2020 ICC - RULES FOR MARITIME TRANSPORTATION AND INLAND WATERWAYS

Incoterms	Category	Cost	1	2	3	4	5	6	7	8	9	10	11	12
<b>FAS</b> Free alongside ship	H	Cost	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
<b>FOB</b> Free on board	I	Cost	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
<b>CFR</b> Cost and Freight	J	Cost	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
<b>CIF</b> Cost, insurance and Freight	K	Cost	Blue	Blue/Red	Blue	Blue	Blue	Red	Blue*	Blue/Red*	Red	Red	Red	Red
		Risk	Blue	Blue/Red	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red

Blue Seller

Red Buyer

Blue/Red The seller must provide the necessary documentation for export and import clearance at the the buyer's request, risk and cost

Blue/Red Depending on the agreed delivery point

\* Required ICC-A  
\* Required ICC-C